AJAY KUMAR
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Snapshot:
- Result oriented technology leader with **17 years of experience** in implementation & consulting of **Software Products/ERP Software, Software Development (SDLC)** across **multiple Industries/domains**, handling of **Government and PSUs projects**.
- Presently associated with **Accenture Services Pvt. Ltd.** as Sr. Project Manager (Management Consultant).
- Skilled in Project Management activities, encompassing planning, design, scope definition, estimation, resource management, client interaction for understanding change requests and project delivery.
- Excellent interpersonal skills, ability to relate to people at any level of business, possess cultural awareness and sensitivity with a strategic business approach and graceful presence.
- Having expertise in implementation of ERP modules like Sales & Distribution, Material Management, Production and Planning Control, Purchase Management, Inventory Management, Quality Control & Management, Plant Maintenance and HR & Payroll.

Consulting Skills:
- ERP implementation, Decision Support System, Change Management, IT Strategy and Transformation.
- Process/ERP blueprinting and process re-designing (BPR) for standardization of core business functions such as Sales, Procurement, PPC, HR, IT, Administration etc.
- Completing RFP responses, evaluating customer needs (program and technical), and coordinating live product trials/demonstrations at client site.
- Reviewing milestones delivered by system Integrator/supplier and align the payment delivery accordingly, including application of required price deductions as per SLAs met or missed.
- Conducting workshops with business and technical leadership teams for best in class/proposed processes
- Visualizing and establishing end-to-end process flow, policies and standards

Managerial Skills:
- Defining and managing requirements, schedules, timelines, scope along with working with the multiple business groups and stakeholders in planning the project lifecycle.
- Managing the deployment phase of large scale projects/programs of varying complexity and accomplishing project deliverables on time and within budget.
- Leading the entire project lifecycle, handling feasibility through requirements definition, design, development, implementation, integration, quality assurance, go-live, and production support.
- Monitoring progress with respect to the cost, demand forecasts, time over-runs to ensure timely execution of projects and steering delivery management for technical deliverables of projects.
- Proactive risk identification and mitigation planning
- Serving as a single point of contact / Interface for supporting customers / third parties / stakeholders & handling key issues for management.

Business Analysis Skills:
- Extensive experience in eliciting requirements using interviews, document analysis, requirements workshops, storyboards, surveys, site visits, business process descriptions, use cases, scenarios, event lists, business analysis, competitive product analysis, task and workflow analysis, and/or viewpoints.
- Functional Expertise in translating business requirements into technical specifications that enables appropriate business solutions to be delivered on time, within budget and to

quality/scope.
- Experience as Product Owner for software development projects under Agile Methodology.
- Excellent understanding of functional/nonfunctional requirements in Government and PSUs, Production/Process Industries, Service, Infrastructure domain, Hi tech Industries, Skill development and Highways.

Accomplishments:
- Exploring Integrated Skill Development Scheme (ISDS) monitoring software for **Ministry of Textiles** in PAN India, MIS Reporting for Textile Minister, Secretory, Joint Secretory, and Director.
- Key contribution in development and deployment of Project Monitoring Information System for PPP projects monitoring for **National Highway and Authority of India** and **Ministry of Road Transport and Highway** within 4 months which improved the overall project control and monitoring of the Highway projects. MIS Reporting for Transport Minister, Joint Secretory, Member PPP, CGM LA and CGM IT.
- **Successfully implemented ERP on 12 Client sites** in diverse industries like Manufacturing, Automobile, Healthcare, Retail, Electrical & Electronics, Government, PSUs and Highways.
- Independently handled projects using VB.Net, ASP.Net with C#, AJAX, Java Script, ADO.NET, Crystal Report and SQL Server on Client/Server Environment.
- Proficient in Software Design, Software Development, Database Design, Database Maintenance, Database Procedures, Function, Triggers, Views, Joins in SQL Server and MySQL.

Carrier with Organizations:
1. Working as a Sr. Project Manager with **Accenture Services Pvt. Ltd., Delhi** (On Payroll of Pyramid IT Consulting). Since October 2013
2. Worked as a Manager-ERP with **Statcon Power Controls Ltd., Noida.** From January 2009 to September 2013.
3. Worked as a Team Leader with **ISOFT Software Technologies Pvt. Ltd.**, New Delhi. From May 2002 to January 2009.
   - April 2007 to January 2009   : Team Leader
   - April 2005 to March 2007   : Sr. Software Engineer
   - May 2002 to March 2005   : Software Engineer

Organizational Project Experience:

Project Name	**: Integrated Skill Development Scheme (ISDS) for Ministry of Textiles, Govt. of India**
Project Duration	**:** Since Feb 2016
Client	**: Ministry of Textiles, New Delhi**
Organization	**:** Accenture Services Pvt. Ltd.
Position	**:** Sr. Project Manager (MIS Expert)

Main Project Features:
Integrated Skill Development Scheme (ISDS) was launched as a pilot scheme in 2010 for a period of two years to skill the manpower required for Textile and related segments through various training programs. The pilot phase targeted training of 2.56 lakh person with an outlay of INR272 crores. The phase involved 29 sanctioned projects under Component I and II. The scheme was scaled up for 12th Plan with an objective of training 15 lakh people with an outlay of INR1900 crore. The new scheme is envisaged to target 5 lakh trained people under three different components (I, II and III). Accenture Services Private Limited has been engaged by Ministry of Textiles (MoT) as the Project Monitoring Unit (PMU) for conceptualizing, commissioning and monitoring the scheme. As of today, 26 projects have been approved in Component I, 21 projects in Component II and 15 projects in Component III have been approved under the Scheme. Management Information System (MIS) form the central part of reporting and tracking mechanism for the scheme. It was launched to effectively monitor the

complete scheme, capture all the details and provide a strong platform to generate insights about the scheme. MIS also helps in tracking the real-time progress of the scheme in the form of biometric attendance of the trainees undergoing the training across the nation.

Responsibilities:
- MIS Reporting, Real time troubleshooting in live ISDS application.
- Database handling, Process study, Process reengineering for development of new modules like target assignment, monitoring of all Training centers, Assessment, Placement etc.
- Coordination and management of Implementation Agencies (IAs) from various states across India.
- Managing "Approval/Rejection" of Training Centers and Batches for all the IAs.
- Detailed Project Report (DPR) evaluation for the allotted IAs.
- Coordination and management of security audit for ISDS application required for transfer the application from Amazon server to NIC Server.

Project Name   : 1. Turnkey Implementation of ERP
                         : 2. PMIS (Project Management Information System) Implementation
Project Duration   : Oct 2013 to Jan 2016
Client   : **National Highway Authority of India (NHAI) and Ministry of Road Transport and Highways (MoRTH)**
Organization   : Accenture Services Pvt. Ltd.
Position   : Sr. Project Manager (Project Coordinator cum Deputy Team Leader)
Responsibilities:
- Technical and Functional consultancy for ERP implementation in NHAI and MoRTH.
- Performing system analysis, feasibility studies, functional analysis, management presentations, workflow analysis of Public Private Partnership (PPP) projects for PMIS software development and Pre-ERP implementation activities.
- Engaging and coordinating business analysis sessions for understanding land acquisition & road development processes and mapping them to required project management standards.
- Coordinating with development team and testing team to improve overall quality of the PMIS application.
- Delivery focus with onsite support and coordination for PMIS implementation in NHAI and MoRTH.
- Lead the PMIS Software training across India at more than 30 locations including Head Quarter, Regional offices and Project Implementation units of NHAI.
- Contributing in drafting and finalizing RFPs for different necessities of NHAI.
- Participating as a Lead member for Bid Evaluation of ERP and other bids and EOIs.
- Reviewing milestones delivered by system Integrator/supplier and align the payment delivery accordingly.

Project Name   : **In-house ERP Development and Implementation**
Project Duration   : Jan 2009 to Sep 2013
Organization   : **Statcon Power Controls Ltd.**
Position   : Manager-ERP
Organization Description:
Statcon Power Controls Ltd. is an ISO 9001-2008 and STQC certified manufacturer of power backup device and solar products. Its major client is Indian Air Force, Indian Navy, Indian Army, Indian Railway, Metro Railway, BSNL, MTNL, Indian Oil, NHPC, NTPC, Gail, TATA, Siemens, Exide, L&T etc.
Responsibilities:
- Managed the end to end ERP Development and Implementation lifecycle.

- Managed entire ERP project operations with a view to achieve business objectives and ensure optimum utilization of available resources.
- Administration of ERP, including:
  - User creation, authorization control and system support for Customization/ Development of sessions in ERPs.
  - Documentation of user requirements and development specifications for customization.
  - Integrating with other modules, integration testing & extending Post Go-live support, including training support to end-users.
  - Draft functional requirements for ERP systems to represent the processes and functions involved.
  - Responsible to research for new updates of the ERP system in relation to the business domain.
- Database handling including creation of Table, Procedures, Functions, Triggers, Views and Tracing Query execution time & its solution.
- MIS Report generation for management review.

Project Name   **: ERP (ESys) Development/ Customization and Implementation.**
Project Duration   **:** May 2002 to Jan 2009
Organization   **:** ISOFT Software Technologies Pvt. Ltd.

S.No.	Name of Client	Industry Type	Position	Duration
1.	Precision Electronics Ltd.	Electrical & Electronics	Team Leader	Apr 2008 – Jan 2009
2.	Hotline Electronics Ltd.	Electrical & Electronics	Team Leader	Apr 2008 – Jan 2009
3.	SM Creative Electronics Limited	Electronics and Telecom	Team Leader	Apr 2008 – Jan 2009
4.	Indo Rama Retail Holding Pvt. Ltd.	Retail Industry	Team Leader	Apr 2008 – Jan 2009
5.	VLCC Health Care Pvt. Ltd.	Health Care Industry	Team Leader	Apr 2008 – Jan 2009
6.	Adhunik Yantra Udyog Pvt. Ltd.	Iron Industry	Team Leader	Apr 2008 – Jan 2009
7.	Meneta Automotive Components Pvt. Ltd. MAT Holdings Inc. Group (USA)	Automobile Industry	Team Leader	Apr 2007 – Mar 2008
8.	Alliance Friction Technologies Pvt. Ltd. MAT Holdings Inc. Group (USA)	Automobile Industry	Team Leader	Apr 2007 – Mar 2008
9.	Roulonds Braking India Pvt. Ltd. MAT Holdings Inc. Group (USA)	Automobile Industry	Sr. Software Engineer	Apr 2005 – Mar 2007
10.	Reed Medway Pvt. Ltd.	Packing Machines	Software Engineer	May 2002 – Mar 2005

Responsibilities:
- Design, Development and implementation of ERP.
- Requirement Analysis, Form Design, Coding and Implementation.
- Resolving all issues reported by clients/users, developers and user trainee.
- Technical and functional support to client.
- Real time troubleshooting on running ERPs at client side.
- Remote connectivity of ERP Servers and application resources.
- Worked on Master, Transaction and Report part of Sales and Marketing, Inventory, Purchase, Production, Inspection and Gate Entry module.

Academics:
- MBA in Project Management (PM) from Sikkim Manipal University in year 2013
- B.E. in Computer Science & Engineering from Magadh University, Bodh Gaya in year 2002

Training:
- PMP Training, 2015
- Internal Quality Auditor, Statcon, 2011

Technical Skills:
- Languages : VB.Net, Asp.Net with C#
- Database : MS SQL Server 2012, 2008, 2005 and 2000, MySQL.
- Operating System : All MS Windows Platforms
- Tools : Component One (C1), VS-Flex Grid, VS-Flex Grid Pro, Volvo View Express
- Reports : Crystal Report, MS-Excel, Open Office calc., PDF
- Knowledge Awareness : .Net 4.0, .Net 3.5, .Net 2.0, .Net 1.1, MS Office, IIS, FTP Server

Personal Details:

Date of Birth : 01 August 1977
Address : N-107 B, Laxmi Nagar, New Delhi-92
Marital Status : Married
Passport : Valid

[AJAY KUMAR]